

### STUDENT ENROLMENTS VS COMMENCEMENTS PER SECTOR @ YTD OCT 2020 (NO NAT)

#### WESTERN AUSTRALIA

SECTORS	ENROLMENTS								COMMENCEMENTS							
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	17,957	18,505	20,080	20,917	21,996	24,751	23,622	-4.6%	7,175	7,541	8,630	8,397	8,938	10,621	7,696	-27.5%
VET	12,770	14,947	17,245	18,177	16,471	14,832	16,248	9.5%	8,944	10,163	11,576	11,197	9,388	8,804	9,485	7.7%
Schools	870	838	880	838	868	860	772	-10.2%	427	439	448	408	445	454	372	-18.1%
ELICOS	10,007	11,347	12,216	9,520	8,175	8,854	6,544	-26.1%	7,741	8,686	8,720	6,740	5,952	6,426	4,134	-35.7%
Other (Non-Award)	2,491	2,447	2,660	2,494	2,407	2,380	1,367	-42.6%	2,088	1,944	2,163	2,110	2,024	2,011	1,025	-49.0%
<b>Grand Total</b>	<b>44,095</b>	<b>48,084</b>	<b>53,081</b>	<b>51,946</b>	<b>49,917</b>	<b>51,677</b>	<b>48,553</b>		<b>26,375</b>	<b>28,773</b>	<b>31,537</b>	<b>28,852</b>	<b>26,747</b>	<b>28,316</b>	<b>22,712</b>	
yr on yr change	9.0%	10.4%	-2.1%	-3.9%	3.5%	-6.0%			9.1%	9.6%	-8.5%	-7.3%	5.9%	-19.8%		
WA's share of the Australian market	7.9%	7.9%	7.8%	6.8%	6.0%	5.7%	5.7%		8.1%	8.3%	8.3%	6.9%	6.1%	6.0%	6.1%	

#### AUSTRALIA

SECTORS	ENROLMENTS								COMMENCEMENTS							
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	244,787	265,970	299,738	343,190	390,001	433,009	412,951	-4.6%	104,848	111,097	125,404	142,793	157,422	169,503	130,997	-22.7%
VET	141,526	159,126	177,249	204,176	230,454	266,382	293,576	10.2%	91,273	99,491	108,935	123,721	133,928	153,447	154,243	0.5%
Schools	18,345	20,430	23,176	25,587	26,658	25,409	20,437	-19.6%	9,573	10,919	12,282	13,328	12,995	11,812	8,185	-30.7%
ELICOS	120,996	128,359	134,152	139,272	139,249	140,762	98,683	-29.9%	91,205	94,759	98,434	101,749	100,859	101,572	60,576	-40.4%
Other (Non-Award)	34,087	37,454	43,679	49,583	48,910	47,096	31,254	-33.6%	27,919	28,898	34,409	36,635	36,104	34,613	19,353	-44.1%
<b>Grand Total</b>	<b>559,741</b>	<b>611,339</b>	<b>677,994</b>	<b>761,808</b>	<b>835,272</b>	<b>912,658</b>	<b>856,901</b>		<b>324,818</b>	<b>345,164</b>	<b>379,464</b>	<b>418,226</b>	<b>441,308</b>	<b>470,947</b>	<b>373,354</b>	
yr on yr change	9.2%	10.9%	12.4%	9.6%	9.3%	-6.1%			6.3%	9.9%	10.2%	5.5%	6.7%	-20.7%		

#### WA Top 10 Detailed Fields of Education @ YTD OCT 2020

Fields of Study	Enrolments	% of Total
ELICOS	6,544	13%
Cookery	3,506	7%
Business Management	3,083	6%
Business and Management, n.f.d.	2,165	4%
Management and Commerce, n.f.d.	1,953	4%
Hospitality Management	1,745	4%
General Nursing	1,433	3%
Engineering and Related Technologies, n.f.d.	1,398	3%
Natural and Physical Sciences, n.e.c.	1,072	2%
Other	24,422	50%
<b>Total</b>	<b>48,553</b>	

Enrolments - new students starting a course plus continuing students still enrolled who may have commenced their course years earlier

\*\*To increase enrolments, one must first increase commencements.

Commencements - new students starting a course (Good indicator of current activity & trends in a market)

\*Australia Totals - does not include NAT figures

NAT- providers that have a single CRICOS registration number across different states/territories

#### Sum of DATA YTD OCT 2020 Enrolments

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	228,267	221,590	200,380	184,857	186,473	207,163	228,953	254,229	289,207	320,463	349,282	328,019	38.3%	0.0%	-6.1%	43.7%	-19.0%	77.4%
VIC	184,735	176,859	156,337	142,643	146,532	167,104	185,741	209,326	241,032	266,968	294,196	275,529	32.2%	-0.1%	-6.3%	49.1%	-22.8%	93.2%
QLD	99,281	99,529	89,377	82,193	82,781	92,440	97,532	105,724	117,439	128,230	137,951	124,209	14.5%	-0.6%	-10.0%	25.1%	-17.2%	51.1%
SA	32,825	33,571	30,407	27,452	27,552	29,785	31,067	33,157	34,730	36,973	42,748	43,823	5.1%	0.4%	2.5%	33.5%	-16.4%	59.6%
WA	48,568	47,579	43,607	40,377	40,903	44,095	48,084	53,081	51,946	49,917	51,677	48,553	5.7%	0.0%	-6.0%	0.0%	-16.9%	20.2%
TAS	5,095	5,066	4,697	4,621	4,580	4,547	5,286	6,252	8,634	11,119	14,845	15,408	1.8%	0.2%	3.8%	202.4%	-9.3%	233.4%
NT	1,004	1,224	1,236	1,352	1,500	1,790	2,062	2,256	2,488	2,680	3,439	4,518	0.5%	0.2%	31.4%	350.0%	34.7%	234.2%
ACT	9,603	11,069	11,144	10,815	10,817	12,316	12,518	13,958	16,331	18,922	18,520	16,842	2.0%	-0.1%	-9.1%	75.4%	12.6%	55.7%
<b>*Total</b>	<b>609,378</b>	<b>596,490</b>	<b>537,205</b>	<b>494,369</b>	<b>501,506</b>	<b>559,741</b>	<b>611,339</b>	<b>677,994</b>	<b>761,808</b>	<b>835,272</b>	<b>912,658</b>	<b>856,901</b>			<b>-6.1%</b>	<b>40.6%</b>	<b>-18.9%</b>	<b>73.3%</b>

#### Sum of DATA YTD OCT 2020 Commencements

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	124,901	118,070	108,199	99,154	105,257	121,894	132,505	144,989	159,742	168,720	178,509	142,537	38.2%	0.3%	-20.2%	14.1%	-20.6%	43.8%
VIC	100,190	84,429	77,089	71,132	78,595	94,816	100,555	112,134	128,991	137,577	147,847	115,674	31.0%	-0.4%	-21.8%	15.5%	-29.0%	62.6%
QLD	63,115	56,192	49,319	46,021	48,419	55,869	57,086	62,143	68,359	73,011	76,116	57,448	15.4%	-0.8%	-24.5%	-9.0%	-27.1%	24.8%
SA	18,097	15,952	13,955	12,711	13,611	15,617	16,020	16,997	17,681	18,575	22,275	19,669	5.3%	0.5%	-11.7%	8.7%	-29.8%	54.7%
WA	28,317	23,721	22,173	21,215	23,631	26,375	28,773	31,537	28,852	26,747	28,316	22,712	6.1%	0.1%	-19.8%	-19.8%	25.1%	7.1%
TAS	2,790	2,561	2,229	2,123	2,051	2,269	2,938	3,514	4,985	6,031	8,050	6,551	1.8%	0.0%	-18.6%	134.8%	-23.9%	208.6%
NT	633	702	652	708	747	820	985	1,021	1,100	1,164	1,732	2,182	0.6%	0.2%	26.0%	244.7%	11.8%	208.2%
ACT	5,279	5,640	5,420	5,142	5,380	6,795	6,299	7,129	8,516	9,483	8,102	6,581	1.8%	0.0%	-18.8%	24.7%	-2.6%	28.0%
<b>*Total</b>	<b>343,322</b>	<b>307,270</b>	<b>279,053</b>	<b>258,245</b>	<b>277,994</b>	<b>324,818</b>	<b>345,164</b>	<b>379,464</b>	<b>418,226</b>	<b>441,308</b>	<b>470,947</b>	<b>373,354</b>			<b>-20.7%</b>	<b>8.7%</b>	<b>-24.8%</b>	<b>44.6%</b>