

### STUDENT COMMENCEMENTS VS ENROLMENTS DATA PER SECTOR @ YTD JUN 2020 (NO NAT)

#### WESTERN AUSTRALIA

SECTORS	ENROLMENTS								COMMENCEMENTS							
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	3,378	3,349	3,601	3,876	4,260	4,468	4,030	-9.8%	849	886	1,011	1,031	1,065	1,116	884	-20.8%
VET	416	330	292	361	475	400	339	-15.3%	214	164	154	192	202	177	142	-19.8%
Schools	179	187	256	234	285	285	246	-13.7%	73	97	102	85	127	138	85	-38.4%
ELICOS	819	890	853	962	1,012	922	773	-16.2%	482	540	495	591	584	503	394	-21.7%
Other (Non-Award)	285	318	286	267	241	222	153	-31.1%	174	163	156	155	151	138	75	-45.7%
<b>Grand Total</b>	<b>5,077</b>	<b>5,074</b>	<b>5,288</b>	<b>5,700</b>	<b>6,273</b>	<b>6,297</b>	<b>5,541</b>		<b>1,792</b>	<b>1,850</b>	<b>1,918</b>	<b>2,054</b>	<b>2,129</b>	<b>2,072</b>	<b>1,580</b>	
yr on yr change		-0.1%	4.2%	7.8%	10.1%	0.4%	-12.0%			3.2%	3.7%	7.1%	3.7%	-2.7%	-23.7%	
WA's share of the Australian market	4.6%	4.1%	3.7%	3.4%	3.2%	3.1%	3.0%		4.2%	3.9%	3.5%	3.2%	3.1%	3.0%	3.1%	

#### AUSTRALIA

SECTORS	ENROLMENTS								COMMENCEMENTS							
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	72,525	78,227	91,273	108,341	126,350	137,082	131,201	-4.3%	23,104	24,467	29,205	33,949	37,607	37,983	29,152	-23.2%
VET	8,647	9,087	9,533	11,321	15,568	17,115	17,084	-0.2%	4,445	4,509	4,490	5,769	6,239	7,859	6,356	-19.1%
Schools	6,121	7,823	9,688	10,986	11,777	10,608	8,770	-17.3%	2,058	2,899	3,482	3,952	3,979	3,186	2,639	-17.2%
ELICOS	17,756	21,210	23,653	25,553	27,934	25,762	17,887	-30.6%	10,167	11,504	12,713	14,334	15,287	13,105	7,885	-39.8%
Other (Non-Award)	5,304	7,334	10,010	13,863	14,126	13,057	10,707	-18.0%	3,034	3,908	5,509	6,607	6,617	5,928	4,391	-25.9%
<b>Grand Total</b>	<b>110,353</b>	<b>123,681</b>	<b>144,157</b>	<b>170,064</b>	<b>195,755</b>	<b>203,624</b>	<b>185,649</b>		<b>42,808</b>	<b>47,287</b>	<b>55,399</b>	<b>64,611</b>	<b>69,729</b>	<b>68,061</b>	<b>50,423</b>	
yr on yr change		12.1%	16.6%	18.0%	15.1%	4.0%	-8.8%			10.5%	17.2%	16.6%	7.9%	-2.4%	-25.9%	

#### WA Top 10 Detailed Fields of Education @ YTD JUN 2020

Fields of Study	Enrolments	% of Total
Management and Commerce, n.f.d.	794	14%
ELICOS	773	14%
Business and Management, n.f.d.	516	9%
Engineering and Related Technologies, n.f.d.	452	8%
Natural and Physical Sciences, n.e.c.	408	7%
Management and Commerce, n.e.c.	295	5%
General Primary and Secondary Education Programmes	246	4%
Banking and Finance	128	2%
Business Management	112	2%
Other	1,704	31%
<b>Total</b>	<b>5,541</b>	

#### Sum of DATA YTD JUN 2020 Enrolments

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	48,220	50,753	47,319	42,403	41,367	43,436	47,507	54,646	64,012	73,853	77,831	73,673	39.7%	1.5%	-5.3%	52.8%	-12.1%	73.7%
VIC	34,786	38,544	36,058	32,973	32,068	35,517	42,148	50,977	59,671	68,043	69,832	61,784	33.3%	-1.0%	-11.5%	77.6%	-5.2%	87.4%
QLD	12,144	14,456	14,521	13,087	12,273	12,778	13,892	15,638	18,998	23,242	24,819	22,451	12.1%	-0.1%	-9.5%	84.9%	7.8%	71.6%
SA	8,714	9,920	9,341	8,587	8,000	8,387	9,455	10,526	11,739	11,918	11,787	11,035	5.9%	0.2%	-6.4%	26.6%	-1.5%	28.5%
WA	5,325	6,345	6,225	5,773	5,379	5,077	5,074	5,288	5,700	6,273	6,297	5,541	3.0%	-0.1%	-12.0%	4.1%	8.4%	-4.0%
TAS	1,190	1,436	1,311	1,339	1,211	1,067	1,136	1,428	2,529	3,246	4,147	4,146	2.2%	0.2%	0.0%	248.4%	12.5%	209.6%
NT	88	99	93	88	79	93	116	147	171	213	286	390	0.2%	0.1%	36.4%	343.2%	0.0%	343.2%
ACT	2,667	3,529	3,781	3,724	3,595	3,927	4,344	5,505	7,244	8,967	8,625	6,629	3.6%	-0.7%	-23.1%	148.6%	39.6%	78.0%
<b>*Total</b>	<b>113,134</b>	<b>125,082</b>	<b>118,649</b>	<b>107,974</b>	<b>103,972</b>	<b>110,282</b>	<b>123,672</b>	<b>144,155</b>	<b>170,064</b>	<b>195,755</b>	<b>203,624</b>	<b>185,649</b>			-8.8%	64.1%	-4.6%	71.9%

#### Sum of DATA YTD JUN 2020 Commencements

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	19,820	20,133	17,618	14,834	15,722	17,115	18,434	21,403	23,878	25,736	26,320	20,282	40.2%	1.6%	-22.9%	2.3%	-25.2%	36.7%
VIC	13,841	14,331	12,628	10,917	11,246	13,697	15,724	18,890	21,988	23,916	22,546	16,243	32.2%	-0.9%	-28.0%	17.4%	-21.1%	48.8%
QLD	5,786	6,308	5,702	4,814	4,644	5,036	5,704	6,694	8,492	9,570	9,358	6,687	13.3%	-0.5%	-28.5%	15.6%	-16.8%	38.9%
SA	3,429	3,706	2,964	2,583	2,566	3,184	3,656	3,941	4,391	4,063	3,896	3,241	6.4%	0.7%	-16.8%	-5.5%	-24.7%	25.5%
WA	2,254	2,455	2,184	1,954	1,896	1,792	1,850	1,918	2,054	2,129	2,072	1,580	3.1%	0.1%	-23.7%	-29.9%	-13.3%	-19.1%
TAS	531	624	452	425	349	355	452	621	1,173	1,073	1,494	1,123	2.2%	0.0%	-24.8%	111.5%	-20.0%	164.2%
NT	43	42	36	38	26	42	47	55	66	63	90	132	0.3%	0.1%	46.7%	207.0%	-11.6%	247.4%
ACT	1,140	1,440	1,359	1,290	1,263	1,536	1,418	1,877	2,569	3,159	2,285	1,135	2.3%	-1.1%	-50.3%	-0.4%	13.2%	-12.0%
<b>*Total</b>	<b>46,844</b>	<b>49,039</b>	<b>42,943</b>	<b>36,855</b>	<b>37,712</b>	<b>42,757</b>	<b>47,285</b>	<b>55,399</b>	<b>64,611</b>	<b>69,729</b>	<b>68,061</b>	<b>50,423</b>			-25.9%	7.6%	-21.3%	36.8%

Enrolments - new students starting a course plus continuing students still enrolled who may have commenced

their course years earlier

\*\*To increase enrolments, one must first increase commencements.

Commencements - new students starting a course (Good indicator of current activity & trends in a market)

\*Australia Totals - does not include NAT figures

NAT- providers that have a single CRICOS registration number across different states/territories