

### STUDENT ENROLMENTS VS COMMENCEMENTS PER SECTOR @ YTD JUL 2020 (NO NAT)

#### WESTERN AUSTRALIA

SECTORS	ENROLMENTS									COMMENCEMENTS						
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	17,368	17,906	18,828	20,437	21,466	24,217	23,099	-4.6%	6,586	6,942	7,379	7,916	8,408	10,085	7,169	-28.9%
VET	10,997	12,941	14,426	15,736	14,403	12,573	13,762	9.5%	7,171	8,157	8,757	8,756	7,320	6,547	7,023	7.3%
Schools	827	801	838	798	840	833	764	-8.3%	383	402	406	368	417	427	359	-15.9%
ELICOS	7,515	8,441	9,497	7,656	6,061	6,689	5,573	-16.7%	5,249	5,780	6,001	4,876	3,838	4,261	3,161	-25.8%
Other (Non-Award)	2,377	2,338	2,096	2,315	2,212	2,158	1,329	-38.4%	1,974	1,835	1,599	1,931	1,829	1,790	988	-44.8%
<b>Grand Total</b>	<b>39,084</b>	<b>42,427</b>	<b>45,685</b>	<b>46,942</b>	<b>44,982</b>	<b>46,470</b>	<b>44,527</b>		<b>21,363</b>	<b>23,116</b>	<b>24,142</b>	<b>23,847</b>	<b>21,812</b>	<b>23,116</b>	<b>18,700</b>	
yr on yr change	8.6%	7.7%	7.7%	2.8%	-4.2%	3.3%	-4.2%		8.2%	4.4%	-1.2%	-8.5%	6.0%	-19.1%		
WA's share of the Australian market	8.0%	7.9%	7.7%	6.9%	6.0%	5.8%	5.7%		8.4%	8.5%	8.1%	7.1%	6.2%	6.4%	6.3%	

#### AUSTRALIA

SECTORS	ENROLMENTS									COMMENCEMENTS						
	2014	2015	2016	2017	2018	2019	2020	change 19/20	2014	2015	2016	2017	2018	2019	2020	change 19/20
Higher Education	235,565	256,535	288,232	333,232	378,597	412,112	391,426	-5.0%	95,626	101,680	113,900	132,835	146,020	148,622	109,838	-26.1%
VET	117,830	133,632	148,282	171,642	194,325	222,895	253,369	13.7%	67,576	73,997	79,969	91,187	97,801	109,960	114,251	3.9%
Schools	17,057	19,268	21,926	24,351	25,652	24,618	20,309	-17.5%	8,284	9,759	11,032	12,091	11,986	11,017	8,031	-27.1%
ELICOS	89,533	95,106	99,102	105,529	105,083	106,312	85,482	-19.6%	59,742	61,506	63,384	68,007	66,693	67,121	47,364	-29.4%
Other (Non-Award)	30,576	33,631	38,006	44,539	43,880	39,586	29,298	-26.0%	24,408	25,075	28,736	31,591	31,074	27,105	17,423	-35.7%
<b>Grand Total</b>	<b>490,561</b>	<b>538,172</b>	<b>596,548</b>	<b>679,293</b>	<b>747,537</b>	<b>805,523</b>	<b>779,884</b>		<b>255,636</b>	<b>271,997</b>	<b>297,021</b>	<b>335,711</b>	<b>353,574</b>	<b>363,825</b>	<b>296,907</b>	
yr on yr change	9.7%	10.7%	14.1%	10.0%	7.8%	-3.2%			6.4%	9.2%	13.0%	5.3%	2.9%	-18.4%		

#### WA Top 10 Detailed Fields of Education @ YTD JUL 2020

Fields of Study	Enrolments	% of Total
ELICOS	5,573	13%
Cookery	2,863	6%
Business Management	2,659	6%
Business and Management, n.f.d.	2,096	5%
Management and Commerce, n.f.d.	1,908	4%
Hospitality Management	1,436	3%
General Nursing	1,421	3%
Engineering and Related Technologies, n.f.d.	1,370	3%
Natural and Physical Sciences, n.e.c.	1,055	2%
Other	22,962	52%
<b>Total</b>	<b>44,527</b>	

Enrolments - new students starting a course plus continuing students still enrolled who may have commenced their course years earlier

\*\*To increase enrolments, one must first increase commencements.

Commencements - new students starting a course (Good indicator of current activity & trends in a market)

\*Australia Totals - does not include NAT figures

NAT- providers that have a single CRICOS registration number across different states/territories

#### Sum of DATA YTD JUL 2020 Enrolments

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	202,207	197,745	177,247	164,081	162,550	179,396	199,169	221,722	255,527	284,520	300,544	292,921	37.6%	0.2%	-2.5%	44.9%	-18.9%	78.5%
VIC	165,692	161,393	141,135	128,843	129,713	147,589	165,081	185,913	216,993	241,837	264,946	253,492	32.5%	-0.4%	-4.3%	53.0%	-22.2%	96.7%
QLD	87,187	88,646	79,148	72,874	71,988	80,544	85,184	91,371	102,591	112,193	121,643	114,041	14.6%	-0.5%	-6.2%	30.8%	-16.4%	56.5%
SA	29,621	30,978	28,081	25,203	24,794	26,721	27,939	30,147	31,782	33,956	38,363	40,518	5.2%	0.4%	5.6%	36.8%	-14.9%	60.8%
WA	44,039	43,685	39,097	36,863	36,594	39,084	42,427	45,685	46,942	44,982	46,470	44,527	5.7%	-0.1%	-4.2%	1.1%	-16.3%	20.8%
TAS	4,658	4,727	4,401	4,346	4,293	4,422	4,940	5,685	6,135	9,906	13,045	14,256	1.8%	0.2%	9.3%	206.1%	-6.7%	228.0%
NT	918	1,176	1,192	1,283	1,441	1,704	1,986	2,180	2,385	2,524	3,179	4,329	0.6%	0.2%	36.2%	371.6%	39.8%	237.4%
ACT	8,864	10,127	10,181	9,859	9,649	10,910	11,350	12,834	14,937	17,619	17,333	15,800	2.0%	-0.1%	-8.8%	78.2%	11.2%	60.3%
<b>*Total</b>	<b>543,186</b>	<b>538,477</b>	<b>480,482</b>	<b>443,352</b>	<b>441,022</b>	<b>490,070</b>	<b>538,076</b>	<b>595,537</b>	<b>679,292</b>	<b>747,537</b>	<b>805,523</b>	<b>779,884</b>			<b>-3.2%</b>	<b>43.6%</b>	<b>-18.4%</b>	<b>75.9%</b>

#### Sum of DATA YTD JUL 2020 Commencements

State	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	M/share 2020	Change in M/Share 19/20	% growth 19/20	% growth 09/20	% growth 09/12	% growth 12/20
NSW	98,842	94,224	85,067	78,375	81,330	94,126	102,718	112,478	126,063	132,792	129,791	108,170	36.4%	0.8%	-16.7%	9.4%	-20.7%	38.0%
VIC	81,147	68,964	61,887	57,332	61,776	75,301	79,895	88,727	104,953	112,436	118,589	93,519	31.5%	-1.1%	-21.1%	15.2%	-29.3%	63.1%
QLD	51,020	45,308	39,089	36,701	37,625	43,973	44,740	47,790	53,510	56,971	59,806	47,246	15.9%	-0.5%	-21.0%	-7.4%	-28.1%	28.7%
SA	14,893	13,359	11,629	10,462	10,853	12,553	12,893	13,988	14,733	15,561	17,900	16,397	5.5%	0.6%	-8.4%	10.1%	-29.8%	56.7%
WA	23,787	19,827	17,664	17,701	19,321	21,363	23,116	24,142	23,847	21,812	23,116	18,700	6.3%	-0.1%	-19.1%	-21.4%	-25.6%	5.6%
TAS	2,353	2,222	1,933	1,848	1,764	1,844	2,592	2,946	4,486	4,818	6,248	5,385	1.8%	0.1%	-13.8%	128.9%	-21.5%	191.4%
NT	547	654	608	639	688	834	909	945	997	1,007	1,467	1,982	0.7%	0.3%	35.1%	262.3%	16.8%	210.2%
ACT	4,540	4,698	4,457	4,186	4,212	5,389	5,131	6,005	7,122	8,177	6,914	5,508	1.9%	0.0%	-20.3%	21.3%	-7.8%	31.6%
<b>*Total</b>	<b>277,129</b>	<b>249,256</b>	<b>222,334</b>	<b>207,244</b>	<b>217,569</b>	<b>255,383</b>	<b>271,994</b>	<b>297,021</b>	<b>335,711</b>	<b>353,574</b>	<b>363,825</b>	<b>296,907</b>			<b>-18.4%</b>	<b>7.1%</b>	<b>-25.2%</b>	<b>43.3%</b>